



**SOLID WASTE AGENCY OF LAKE COUNTY, IL**

**MEMORANDUM**

To: Michael Talbott, Chairman, Executive Committee  
From: Walter S. Willis, Executive Director *WSW*  
Subject: March 2019 Meeting Notice Information  
Date: March 15, 2019

Attached you will find the agenda for our next meeting on March 22nd, the minutes from the December 13, 2018 meetings, and the referenced consent, action and information items.

Please let Amy Bartemio know if you will be attending, and what your lunch order is.

**SOLID WASTE AGENCY OF LAKE COUNTY, IL**  
**EXECUTIVE COMMITTEE**  
**Friday, March 22, 2019 12:00 pm**  
**1311 N. Estes Street Gurnee, IL 60031**

1. CALL TO ORDER.....Chairman Talbott
2. ROLL CALL .....Secretary
3. APPROVAL OF MINUTES  
*December 13, 2018 (EC)*  
*December 13, 2018 (LEGIS)*
4. NEW AGENDA ITEMS
5. PUBLIC COMMENT ON AGENDA ITEMS
6. EXECUTIVE COMMITTEE ITEMS .....Chairman Talbott

**Consent Item**

1. Expenditure Reports (*December 2018 & January 2019*)

**Action Items**

1. Insurance Renewals (GL, Pollution, Automotive & Commercial Property)
2. Veolia HCW Contract Extension (E.F.P.)

**Information Items**

1. Project and Program Updates

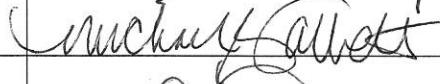
7. EXECUTIVE SESSION - *None*
8. ADJOURNMENT

# SOLID WASTE AGENCY OF LAKE COUNTY (SWALCO)

## EXECUTIVE COMMITTEE

SIGN IN SHEET

December 13, 2018

COMMUNITY	REPRESENTATIVE	TITLE
ELLIS		VILLAGE MANAGER
HEWITT		PUBLIC WORKS DIRECTOR
MUETZ		VILLAGE ADMINISTRATOR
NORRIS		MAYOR
ROTHING		VILLAGE PRESIDENT
TALBETT		VILLAGE ADMINISTRATOR
WAGENER		TRUSTEE
WARDA		SENIOR PLANNER
Vacant		LAKE COUNTY BOARD

RYBACK		SWALCO BOD CHAIRMAN
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	A	B	C	D	E	F	G	H	I	J
1	<b>SWALCO EXECUTIVE BOARD VOTING RECORD/12.13.18</b>									
2	<i>Consent expenses for Sept &amp; Oct 2018</i>									<i>MRF Study Cost increase approval \$2500.00</i>
3	<b>Attendance</b>		A	N	A	N	A	N	A	N
4	MIKE ELLIS	✓	—	—	—	—	—	—	—	—
5	MIKE HEWITT	✓	✓	—	✓	—	—	—	—	—
6	PATRICK MUETZ	✓	—	—	—	—	—	—	—	—
7	JOHN NORRIS	✓	✓	—	✓	—	—	—	—	—
8	BUD ROTHING	✓	✓	—	✓	—	—	—	—	—
9	MICHAEL TALBETT	✓	✓	—	✓	—	—	—	—	—
10	JOHN WAGENER	✓	✓	—	✓	—	—	—	—	—
11	NIMROD WARD	✓	—	—	—	—	—	—	—	—
12	JEFF WERFEL Vacant	—	—	—	—	—	—	—	—	—

5 5 5

✓ Nimrod/North Chicago arrived @ 12:12 pm (post voting)

# PUBLIC SIGN-IN SHEET

## (Executive Committee Meeting)

Name \_\_\_\_\_

### Address

## Representing

George Duborstein	82 W. Tall Oak Lane	Hamersville
	Hanoverville, IL 60073	
Jack Liphart	881 Essex Cr., Grayslake	Grayslake

Date: 12/13/18



MINUTES

**SOLID WASTE AGENCY OF LAKE COUNTY, IL**  
**EXECUTIVE COMMITTEE**

Thursday, December 13, 2018 12:00 pm  
1311 N. ESTES STREET, GURNEE, IL 60031

**CALL TO ORDER**

Chairman Talbott called the meeting to order at 12:00 pm with 5 members present.  
Nimrod Warda arrived at 12:12 pm.

**APPROVAL OF MINUTES**

Motion by *John Norris* seconded by *Bud Rothing* to approve the Executive meeting minutes of 10.04.18  
*Motion was unanimously approved.*

**NEW AGENDA ITEMS**

**PUBLIC COMMENT - *None***

**EXECUTIVE COMMITTEE ITEMS – *None***

**CONSENT ITEM**

Expenditure Reports (September & October 2018).  
Motion by *John Norris*, seconded by *John Wagener*.  
*Motion was approved.*

**ACTION ITEMS**

**1. MRF Study for Chicagoland Market**

Walter Willis discussed the MRF capacity, processing costs and markets study. After more in depth discussions with APTIM, the company both agencies have agreed to use for this study, a formal scope of work was prepared by APTIM and it included a request for \$5,000 in additional funding. The proposed scope of work is predicated on SWALCO and SWANCC staff assisting with the market portion of the study, which we have the ability to do.

Motion by *Mike Hewitt*, seconded by *John Wagener* to approve the increase of \$5,000 in the cost of the MRF capacity, processing costs and markets study, to be split evenly with the Solid Waste Agency of Northern Cook County.

*Motion was approved on a roll call vote of 5 to 0.*

**INFORMATION ITEMS**

**1. HCW Collection Event Schedule FY2019**

Steve Nelson presented the proposed 2018 HCW Collection Calendar which included all permanent facility drop-off dates and mobile collections. This schedule is based upon: SWALCO's FY 2019 HCW budget, the pricing structure in our current HCW Labor/Transportation Contract #15016, and the terms and conditions of our existing IEPA funding agreement. The public drop-off events (held at our Gurnee facility) will be held all year round on the second Saturday and fourth Monday of each month (except December). The dates of the public drop-off events are confirmed and ready for your advertisement. The mobile events are onetime events taking place on Saturdays at the proposed municipalities. The mobile events will start up in April and conclude in October. We are waiting for invited municipalities to respond and will notify all members of confirmed events as promptly as possible.

## PLAN UPDATE VENDOR INTERVIEWS

### 1. **Consensus on Consulting Firm for 2019 Plan Update**

Two potential consulting firms, eunomia/APTIM and RRS, presented their proposals and scope of work to the executive members and SWALCO staff members. Each discussed their experience, project strategy and outlined their proposals. Upon completions of these interviews a consensus was made to pursue RRS as the consulting firm to assist SWALCO with the 2019 Plan Update.

***NEXT EXECUTIVE COMMITTEE MEETING:*** Thursday, February 14, 2019 - 12:00 p.m.

***NEXT BOARD MEETING:*** Thursday, January 17, 2019 - 6:00 p.m. Hainesville Village Hall, 100 N. Hainesville Road, Hainesville, IL 60030

***ADJOURNMENT (3:00 p.m.):*** Motion by *John Norris* seconded by *John Wagener* to adjourn.  
*Motion was approved.*

## MINUTES

### SOLID WASTE AGENCY OF LAKE COUNTY, IL

#### LEGISLATIVE COMMITTEE

THURSDAY, DECEMBER 13, 2018 10:30 AM

1311 N. ESTES STREET, GURNEE, IL 60031

#### CALL TO ORDER

Chairman Norris called the meeting to order at 10:36 am with 3 members present; Glenn Ryback, John Norris and George Duberstein. Mike Grady from Strategic Advocacy also joined the conversation via telephone.

#### APPROVAL OF MINUTES

2018 Legislative Policy was approved at the January 18, 2018 Board of Directors Meeting. Meeting minutes from the 2018 Legislative Committee meeting were previously approved at the December 7, 2017 Executive Committee Meeting.

#### NEW AGENDA ITEMS

*None*

#### PUBLIC COMMENT

*None*

#### LEGISLATIVE COMMITTEE ITEMS

##### 1. 2019 Legislative Policy Review

Walter Willis discussed topics related to the draft 2019 Legislative policy (Standing & Top Priorities), highlights included:

- Informational Support
- Product Stewardship
- Local Surcharge
- Food Composting
- Renewable Energy
- Pollution Control Facilities
- Landfill Material Bans
- Environmental Fee Transfer
- Deposit Legislation
- Leaf Burning Ban
- Interstate Waste
- Plastic Bag Fee
- Carpet Recycling
- DCEO Grant Program
- Landscape Waste TFS
- Food Donations, Good Samaritan Act

#### *NEXT LESLATIVE COMMITTEE MEETING: TBD*

**NEXT BOARD MEETING:** Thursday, January 17, 2019 - 6:00 p.m. Hainesville Village Hall,  
100 N. Hainesville Road, Hainesville, IL 60030

**ADJOURNMENT (2:19 p.m.):** Motion by *Mike Ellis*, seconded by *George Duberstein* to adjourn.  
*Motion was approved.*

Memo to the Executive Committee

March 22, 2019

**Consent - 1. Expenditure Approval**

**ISSUE:** Approve Expenditures

**RECOMMENDATION:** We recommend approval

**TIMING:** Routine

**BACKGROUND:** The Board of Directors authorized the Executive Director to pay expenditures under \$20,000. The Executive Director submits the monthly expenditures to the Board for approval.

The total for Administration \$52,033.48; Education \$ 1,523.01 Household Chemical Waste \$ 1,634.46; Recycling \$ 0.00 ***Total expenditures for December 2018 - \$ 55,190.95***

The total for Administration \$75,730.58; Education \$ 56.58 Household Chemical Waste \$ 6887.00; Recycling \$ 0.00 ***Total expenditures for January 2019 - \$ 82,674.16***

**ENCLOSED DOCUMENTS:** Account Analysis Reports

**STAFF:** Walter Willis, Executive Director

Amy Bartemio, Executive Office Manager

## SWALCO - DECEMBER 2018 EXPENDITURE REPORT

SWALCO I- Solid Waste Prog-SWALCO Administration-Regular Salaries And Wages----				
Budget	393,177.960	Funds	363,407.76	Beginning Balance for Period
Amount:		Available:		0.00
				<b>Total Expenditures</b>
				<b>29,770.20</b>
				Ending Balance for Period
				29,770.20
SWALCO I- Solid Waste Prog-SWALCO Administration-Part Time Salaries And Wages----				
Budget	53,505.96	Funds	48,968.00	Beginning Balance for Period
Amount:		Available:		0.00
				<b>Total Expenditures</b>
				<b>4,537.96</b>
				Ending Balance for Period
				4,537.96
SWALCO I- Solid Waste Prog-SWALCO Administration-Special Pay----				
Budget	17,100.00	Funds	15,849.24	Beginning Balance for Period
Amount:		Available:		0.00
				<b>Total Expenditures</b>
				<b>1,250.76</b>
				Ending Balance for Period
				1,250.76
SWALCO I- Solid Waste Prog-SWALCO Administration-Dues And Subscriptions----				
Budget	10,899.96	Funds	3,899.96	Beginning Balance for Period
Amount:		Available:		0.00
				<b>Total Expenditures</b>
				<b>7,000.00</b>
				Ending Balance for Period
				7,000.00
SWALCO I- Solid Waste Prog-SWALCO Administration-Gas For Heating----				
Budget	15,000.00	Funds	14,860.17	Beginning Balance for Period
Amount:		Available:		0.00
				<b>Total Expenditures</b>
				<b>139.83</b>
				Ending Balance for Period
				139.83
SWALCO I- Solid Waste Prog-SWALCO Administration-Telephone----				
Budget	6,100.00	Funds	5,988.31	Beginning Balance for Period
Amount:		Available:		0.00
				<b>Total Expenditures</b>
				<b>101.65</b>
				Ending Balance for Period
				101.65
SWALCO I- Solid Waste Prog-SWALCO Administration-Cell Phone Allowance----				
Budget	660.00	Funds	605.00	Beginning Balance for Period
Amount:		Available:		0.00
				<b>Total Expenditures</b>
				<b>55.00</b>
				Ending Balance for Period
				55.00
SWALCO I- Solid Waste Prog-SWALCO Administration- Office Equipment Maintenance ----				
Budget	1,300.00	Funds	1,107.96	Beginning Balance for Period
Amount:		Available:		0.00
				<b>Total Expenditures</b>
				<b>192.00</b>
				Ending Balance for Period
				192.00
SWALCO I- Solid Waste Prog-SWALCO Administration-H/L/D Employee Benefits----				
Budget	81,178.00	Funds	74,777.06	Beginning Balance for Period
Amount:		Available:		0.00
				<b>Total Expenditures</b>
				<b>6,400.90</b>
				Ending Balance for Period
				6,400.90
SWALCO I- Solid Waste Prog-SWALCO Administration-Retirement Benefits/FICA----				
Budget	34,171.00	Funds	32,315.49	Beginning Balance for Period
Amount:		Available:		0.00
				<b>Total Expenditures</b>
				<b>1,855.47</b>
				Ending Balance for Period
				1,855.47

SWALCO \- Solid Waste Prog-SWALCO Administration-Retirement Benefits/IMRF----				
Budget	3,529.00	Funds	3,249.25	Beginning Balance for Period
Amount:		Available:		0.00
				<b>Total Expenditures</b>
				<b>279.71</b>
				Ending Balance for Period
				279.71
SWALCO \- Solid Waste Prog-Administration-Miscell Contractual Services----				
Budget	12,850.00	Funds	12,400.00	Beginning Balance for Period
Amount:		Available:		0.00
				<b>Total Expenditures</b>
				<b>450.00</b>
				Ending Balance for Period
				450.00
SWALCO \- Solid Waste Prog-Education-Operational Supplies----				
Budget	4,000.00	Funds	2,579.49	Beginning Balance for Period
Amount:		Available:		0.00
				<b>Total Expenditures</b>
				<b>1,420.47</b>
				Ending Balance for Period
				1,420.47
SWALCO \- Solid Waste Prog-Education-Advertising----				
Budget	2,650.00	Funds	2,547.42	Beginning Balance for Period
Amount:		Available:		0.00
				<b>Total Expenditures</b>
				<b>102.54</b>
				Ending Balance for Period
				102.54
SWALCO \- Solid Waste Prog-Household Hazard Waste-Consultants----				
Budget	149,400.00	Funds	114,243.58	Beginning Balance for Period
Amount:		Available:		0.00
				<b>Total Expenditures</b>
				<b>156.42</b>
				Ending Balance for Period
				156.42
SWALCO \- Solid Waste Prog-Household Hazard Waste-Garbage Disposal----				
Budget	9,000.00	Funds	8,829.94	Beginning Balance for Period
Amount:		Available:		0.00
				<b>Total Expenditures</b>
				<b>170.08</b>
				Ending Balance for Period
				170.08
SWALCO \- Solid Waste Prog-Household Hazard Waste-All Other Maintenance----				
Budget	19,750.00	Funds	11,842.00	Beginning Balance for Period
Amount:		Available:		0.00
				<b>Total Expenditures</b>
				<b>1,307.96</b>
				Ending Balance for Period
				1,307.96

**TOTAL EXPENDITURES \$ 55,190.95**

## SWALCO - JANUARY 2019 EXPENDITURE REPORT

SWALCO I- Solid Waste Prog-SWALCO Administration-Regular Salaries And Wages----			
Budget	393,177.96	Funds	333,550.62
Amount:		Available:	
			Beginning Balance for Period
			29,770.20
			<b>Total Expenditures</b>
			29,857.14
			Ending Balance for Period
			59,627.34
SWALCO I- Solid Waste Prog-SWALCO Administration-Part Time Salaries And Wages----			
Budget	53,505.96	Funds	44,559.47
Amount:		Available:	
			Beginning Balance for Period
			4,537.96
			<b>Total Expenditures</b>
			4,408.53
			Ending Balance for Period
			8,946.49
SWALCO I- Solid Waste Prog-SWALCO Administration-Special Pay----			
Budget	17,100.00	Funds	14,598.48
Amount:		Available:	
			Beginning Balance for Period
			1,250.76
			<b>Total Expenditures</b>
			1,250.76
			Ending Balance for Period
			2,501.52
SWALCO I- Solid Waste Prog-SWALCO Administration-Office Supplies----			
Budget	999.96	Funds	950.96
Amount:		Available:	
			Beginning Balance for Period
			0.00
			<b>Total Expenditures</b>
			49.00
			Ending Balance for Period
			49.00
SWALCO I- Solid Waste Prog-SWALCO Administration-Food and Provisions----			
Budget	1,500.00	Funds	1,265.08
Amount:		Available:	
			Beginning Balance for Period
			0.00
			<b>Total Expenditures</b>
			234.92
			Ending Balance for Period
			234.92
SWALCO I- Solid Waste Prog-SWALCO Administration-Consultants----			
Budget	126,900.00	Funds	88,900.50
Amount:		Available:	
			Beginning Balance for Period
			0.00
			<b>Total Expenditures</b>
			22,999.50
			Ending Balance for Period
			22,999.50
SWALCO I- Solid Waste Prog-SWALCO Administration-Dues And Subscriptions----			
Budget	10,899.96	Funds	3,745.29
Amount:		Available:	
			Beginning Balance for Period
			7,000.00
			<b>Total Expenditures</b>
			154.67
			Ending Balance for Period
			7,154.67
SWALCO I- Solid Waste Prog-SWALCO Administration-Gas For Heating----			
Budget	15,000.00	Funds	8,880.74
Amount:		Available:	
			Beginning Balance for Period
			139.83
			<b>Total Expenditures</b>
			5,979.43
			Ending Balance for Period
			6,119.26
SWALCO I- Solid Waste Prog-SWALCO Administration-Water And Sewer Charges----			
Budget	300.00	Funds	252.76
Amount:		Available:	
			Beginning Balance for Period
			0.00
			<b>Total Expenditures</b>
			47.24
			Ending Balance for Period
			47.24
SWALCO I- Solid Waste Prog-SWALCO Administration-Telephone----			
Budget	6,100.00	Funds	5314.2
Amount:		Available:	
			Beginning Balance for Period
			101.65
			<b>Total Expenditures</b>
			684.11
			Ending Balance for Period
			785.76
SWALCO I- Solid Waste Prog-SWALCO Administration-Cell Phone Allowance----			
Budget	660.00	Funds	550.00
Amount:		Available:	
			Beginning Balance for Period
			55.00
			<b>Total Expenditures</b>
			55.00
			Ending Balance for Period
			110.00
SWALCO I- Solid Waste Prog-SWALCO Administration- Equipment Rental ----			
Budget	2,000.04	Funds	500.04
Amount:		Available:	
			Beginning Balance for Period
			0.00
			<b>Total Expenditures</b>
			81.10
			Ending Balance for Period
			81.10

SWALCO I- Solid Waste Prog-SWALCO Administration-H/L/D Employee Benefits----				
Budget	81,178.00	Funds	68,118.28	Beginning Balance for Period
Amount:		Available:		6,400.90
				<b>Total Expenditures</b>
				<b>6,658.78</b>
				Ending Balance for Period
				13,059.68
SWALCO I- Solid Waste Prog-SWALCO Administration-Retirement Benefits/FICA----				
Budget	34,171.00	Funds	29,704.66	Beginning Balance for Period
Amount:		Available:		1,855.47
				<b>Total Expenditures</b>
				<b>2,610.83</b>
				Ending Balance for Period
				4,466.30
SWALCO I- Solid Waste Prog-SWALCO Administration-Retirement Benefits/IMRF----				
Budget	3,529.00	Funds	2,989.68	Beginning Balance for Period
Amount:		Available:		279.71
				<b>Total Expenditures</b>
				<b>259.57</b>
				Ending Balance for Period
				539.28
SWALCO I- Solid Waste Prog-Administration-Miscell Contractual Services----				
Budget	12,850.00	Funds	1,849.96	Beginning Balance for Period
Amount:		Available:		450.00
				<b>Total Expenditures</b>
				<b>400.00</b>
				Ending Balance for Period
				850.00
SWALCO I- Solid Waste Prog-Education-Operational Supplies----				
Budget	4,000.00	Funds	2,555.41	Beginning Balance for Period
Amount:		Available:		1,420.47
				<b>Total Expenditures</b>
				<b>24.08</b>
				Ending Balance for Period
				1,444.55
SWALCO I- Solid Waste Prog-Education-Miscellaneous Commodities----				
Budget	6,000.00	Funds	5,967.50	Beginning Balance for Period
Amount:		Available:		0.00
				<b>Total Expenditures</b>
				<b>32.50</b>
				Ending Balance for Period
				32.50
SWALCO I- Solid Waste Prog-Household Hazard Waste-Operational Supplies----				
Budget	16,000.00	Funds	999.96	Beginning Balance for Period
Amount:		Available:		0.00
				<b>Total Expenditures</b>
				<b>507.58</b>
				Ending Balance for Period
				507.58
SWALCO I- Solid Waste Prog-Household Hazard Waste-Miscellaneous Commodities----				
Budget	500.00	Funds	426.16	Beginning Balance for Period
Amount:		Available:		0.00
				<b>Total Expenditures</b>
				<b>70.88</b>
				Ending Balance for Period
				70.88
SWALCO I- Solid Waste Prog-Household Hazard Waste-Consultants----				
Budget	149,400.00	Funds	114,225.41	Beginning Balance for Period
Amount:		Available:		156.42
				<b>Total Expenditures</b>
				<b>5,973.17</b>
				Ending Balance for Period
				6,129.59
SWALCO I- Solid Waste Prog-Household Hazard Waste-Garbage Disposal----				
Budget	9,000.00	Funds	4,229.92	Beginning Balance for Period
Amount:		Available:		170.08
				<b>Total Expenditures</b>
				<b>190.08</b>
				Ending Balance for Period
				360.16
SWALCO I- Solid Waste Prog-Household Hazard Waste-All Other Maintenance----				
Budget	19,750.00	Funds	11,696.71	Beginning Balance for Period
Amount:		Available:		1,307.96
				<b>Total Expenditures</b>
				<b>145.29</b>
				Ending Balance for Period
				1,453.25

TOTAL EXPENDITURES \$ 82,674.16

### **A –1. Insurance Renewal**

**ISSUE:** Insurance coverage renewal

**RECOMMENDATION:** Approval recommended

**TIMING:** Important

**BACKGROUND:** SWALCO has several insurance policies expiring on March 31, 2019. The policies are: general liability/pollution liability insurance, commercial automotive insurance and commercial property and equipment insurance. Maintaining these policies is vital to the protection of our Agency.

Staff requested SWALCO's insurance broker, Arthur J. Gallagher Risk Management Services (AJ Gallagher), to obtain quotes from top rated (class A or better) insurance carriers for renewal of these policies. Upon completing their review of the quotes received AJ Gallagher recommends securing the following:

- One Beacon Insurance Company (One Beacon) for the general liability, pollution legal liability, and commercial auto insurance.
- Kinsale Insurance Company (Kinsale) for the commercial property insurance and
- Hartford Steam Boiler Inspection Insurance Company (Hartford Steam) for facility equipment (forklift, generator, can crusher etc.) coverage.

One Beacon's "bundled" policy provides the best coverage, lowest deductibles and lowest overall cost. One Beacon's premium for the policies is \$24,776.45 (inclusive of state mandated taxes and fees). Kinsale Insurance Company's quote for the Commercial Property insurance coverage is \$11,594.00 (inclusive of state mandated taxes and fees) while Hartford Steam's quote for equipment coverage is \$634.00. Note: All policies are annual polices and all exclude terrorism coverage.

The combined total for above referenced policies is \$37,004.45. This represents an \$11,825.55 ***decrease*** from last year. Staff is requesting your approval to secure these policies and approval to pay the forthcoming invoices immediately upon receipt.

**FISCAL IMPACT:** Organization 930-92000010, Object Code 72110 - Liability Insurance (\$37,004.45)

**ENCLOSED DOCUMENTS:** AJ Gallagher Executive Summary, Summary of Terms & Premium Recap – 2019

**STAFF:** Steve Nelson, Household Chemical Waste Engineer, Amy Bartemio, Executive Office Manager and Walter Willis, Executive Director

## Executive Summary

**Arthur J. Gallagher Risk Management Services, Inc.** appreciates the opportunity to present this proposal for your consideration.

Solid Waste Agency of Lake County (SWALCO) faces potential liability, property and environmental risk exposures related to its operations of recycling coordinator of "municipal waste" collection for Lake County, Illinois.

For the 2011 policy period, Arthur J. Gallagher Risk Management Services, Inc. (Gallagher) through its environmental expertise group, Gallagher Environmental was able to combine the annual Commercial General Liability, Contractors Pollution Liability and Professional Liability coverages with the Pollution Legal Liability coverage into one annual policy, which this coverage in the past was provided on a separate multi-year policy. This policy structure created a cost effective factor and easy access for policy review of all coverages.

Gallagher approached the incumbent carriers, Navigators, Kinsale Insurance Company and The Hartford Steam Boiler Inspection and Insurance Company to provide competitive quotes for the Integrated General Liability and Pollution Liability, Commercial Automobile, Commercial Property and Equipment Breakdown. We also approached One Beacon and AIG to provide competitive quotes for the Integrated General Liability and Pollution Liability and Commercial Automobile Liability. We also approached new markets, One Beacon and AIG, to provide competitive quotes for the Integrated General Liability and Pollution Liability and Commercial Automobile Liability.

Please refer to the Summary of Terms and Conditions section of this proposal for a recap of the renewal coverages being offered. The below chart is a snapshot of expiring vs. renewal premiums.

PREMIUM COMPARISON			
Policies	Expiring	Renewal w/ Navigators	Renewal w/ One Beacon
Integrated General Liability and Pollution Liability (Navigators)* Not including Cyber	\$32,678	\$27,847	\$20,600
Commercial Auto (Navigators)	\$2,180	\$2,165	\$3,440
Commercial Property (Kinsale Insurance Company)	\$11,500	\$10,804	\$10,804
Equipment Breakdown (The Hartford Steam Boiler Inspection and Insurance Company)	\$788	\$634	\$634
<b>Total Premium</b>	<b>\$47,146</b>	<b>\$41,520</b>	<b>\$35,548</b>
<b>Revenue Basis</b>	<b>\$1,060,246</b>	<b>\$1,117,822</b>	<b>\$1,117,822</b>

Gallagher is recommending that coverage be bound with One Beacon, Kinsale Insurance Company and The Hartford Steam Boiler. Gallagher's goal is to continue to be SWALCO risk management and insurance provider and we appreciate the opportunity to present this proposal to SWALCO. Please address any questions to Anthony Lehenen at 312.803.7404.

In the following pages, we will demonstrate what makes our company the best fit for your insurance placement and risk management needs. Thank you again for allowing us to be your partner in this placement.

**Anthony Lehenen**  
Area Executive Vice President  
Managing Director-Environmental

# SWALCO -2019 Summary of Terms & Premium Recap

## One Beacon & RPS

Policy:	Integrated General Liability and Pollution Liability	Commercial Auto	Commercial Property	Equipment Breakdown
Carrier:	Homeland Insurance Company of New York	Atlantic Specialty Insurance Company	Kinsale Insurance Company	The Hartford Steam Boiler Inspection Insurance Company
Policy Period:	3/31/2019 – 3/31/2020	3/31/2019 – 3/31/2020	3/31/2019 – 3/31/2020	3/31/2019 – 3/31/2020
Policy Form:	OBENV GL 101 10 12 – Commercial Liability Coverage Form I	Business Auto Coverage Form - IL 00 17 11 98	Building and Personal Property Coverage Form- CP0010 0607	Equipment Breakdown Coverage Form TEC 150 07/2015
Limits:	<b>General Liability</b> \$1,000,000- Each Occurrence \$2,000,000 -General Aggregate <b>Contractors Pollution Liability:</b> \$5,000,000- Each Incident \$10,000,000- Aggregate <b>Site Pollution Liability:</b> \$5,000,000- Each Incident \$10,000,000- Aggregate <b>Professional Liability:</b> \$1,000,000- Each Incident \$10,000,000- Aggregate	<b>Auto Liability:</b> \$1,000,000- CSL <b>Uninsured/Underinsured Motorist:</b> \$70,000 – Per Occurrence <b>Medical Payments:</b> \$5,000 <b>Hired and Non-Owned Liability:</b> \$1,000,000 CSL	<b>Property Values:</b> \$1,750,000- Per Occurrence \$1,750,000- Flood Agg. \$1,750,000- Earthquake Agg.	<b>Equipment Breakdown:</b> \$1,650,000 <b>Data Compromise Coverage:</b> \$50,000 - Annual Agg. <b>Identity Recovery Coverage:</b> \$15,000 - Annual Agg.
Deductible:	\$5,000- General Liability \$5,000- Professional Liability \$25,000- Contractors Pollution \$25,000- Transportation Pollution \$25,000- Site Pollution Liability	\$0- Auto Liability Physical Damage: \$1,000- Comprehensive \$1,000- Collision	\$5,000 - Per Occurrence (Property) \$50,000 - Per Occurrence (Flood) \$50,000 - Per Occurrence (EQ)	Equipment Breakdown: \$5,000- Per Loss <b>Data Compromise Coverage:</b> \$1,000 – each Personal <b>Data Compromise or Data Compromise Suit Identity Recovery Coverage:</b> \$250 each Identity Recovery Insured
Premium:	\$20,600	\$3,440.00	\$10,804.00 Inspection Fee: \$350.00	\$634.00
TRIA Premium (Optional)	\$583.00	\$103.00	\$540.00	N/A
Surplus Lines Tax & Fees: 3.575% (State Mandated)	\$757.29 (If TRIA is accepted)  \$736.45 (If TRIA is not accepted)	N/A	\$463.00 (TRIA Included) \$440.00 (TRIA Not Included)  Surplus Lines Tax & Fees: 4.075% (State Mandated) Fire Marshall Tax included	N/A

## **I – 1. Project and Program Updates**

**BACKGROUND:** The following are updates on several projects and programs we are currently working on:

1. The Task Force on reducing recycling contamination met on March 12<sup>th</sup> for the 5<sup>th</sup> time and continues to work on building up the information on the IEPA's website. Task Force members are also going to conduct more research into the cart tagging best practices, and plan to develop a new short video to be released around Earth Day. Lake County Communications has agreed to assist with creating the video.
2. Walter is assisting Gurnee, Grayslake, Long Grove and Warren Township negotiate contamination and cart tagging language with WMI, that will hopefully be the same language future WMI clients can use. Walter also met with Lindenhurst which is interested in starting the commercial franchise process, beginning with a survey of the business community's current costs and level of service.
3. Walter attended meetings with all three townships, Avon, Shields and Fremont, that passed hauler referendums. The goal is to go out to bid this summer and have contracts in place by the fall.
4. Walter attended the hearing on SB 1240 (plastic bag bill) on March 6<sup>th</sup> and the bill was voted out of committee and put on second reading. Senator Link has asked that our lobbyist and SWANCC's lobbyist schedule meetings with the Governor's office. We plan to meet later this month with the Governor's office to indicate our support for Senator Link's bill. A competing bill, HB 3335 is being pushed by environmental groups. Walter also spent March 13<sup>th</sup> in Springfield meeting with Senator Bush and other members of the Senate Environment Committee, and the Governor's office on the carpet recycling bill. That bill will be called on March 21, 2019, and the carpet industry is now aware Senator Bush will be filing a bill. Both Minnesota and New York have filed EPR bills for carpeting as well. Good work on the bottle bill witness slips, that bill (HB 2651) is now dead for this session. We are in talks with the waste industry on a lithium battery bill that would make it illegal to put lithium batteries in the recycling cart. Originally the industry wanted to ban them from the garbage cart but based on our concern about a "ban without a plan" the industry modified it to the recycling cart only. Lithium batteries are a growing fire hazard in waste and recycling facilities. Finally, staff is working with the IEPA on language that would require IL to develop a statewide waste management plan for the state, that bill is HB 3068.
5. Walter met with Lake County on March 15<sup>th</sup> to begin discussions on the County and SWALCO's host agreement with the Zion Landfill. Staff will also be assisting Winthrop Harbor and possibly Zion in their discussions with Advanced Disposal. It is expected that the landfill will file for an expansion within the next year or so.

**ENCLOSED DOCUMENTS:** None

**STAFF:** Walter Willis, Executive Director